

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 05725 150942Z  
ACTION NEA-11

INFO OCT-01 EB-08 ISO-00 /020 W  
-----069918 151139Z /10  
R 150429Z JUN 78  
FM AMEMBASSY TEHRAN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8907

UNCLAS TEHRAN 5725

EO 11652: N/A  
TAGS: BBSR, IR  
SUBJ: ADS REQUEST: HANES KNITWEAR, P.O. BOX 3019, WINSTON-SALEM  
N.C. 27102.

REF: 76 STATE A-5078

1. IMPORTS OF FINISHED TEXTILE PRODUCTS (BTN 61) ARE  
"UNAUTHORIZED" WHICH IN PRACTICE MEANS THAT ONLY SMALL  
AMOUNTS CAN BE IMPORTED TO MAKE UP FOR SHORTFALLS IN  
DOMESTIC PRODUCTION, AND HIGH DUTIES ARE IMPOSED ON WHAT-  
EVER IS IMPORTED. MEANS AND BOYS UNDERWEAR (BTN 61-03)  
FACES DUTIES OF 35 PER CENT CIF PLUS FROM RS. 250 TO  
RS. 800 (DOLS. 3.54 TO DOLS. 11.32) PER KILO; TOTAL  
IMPORTATION IN 77/78 WERE DOLS 402,578. WOMENS' AND  
GIRLS UNDERWEAR (BTN 61-04) FACES DUTIES OF 35 PERCENT  
CIF PLUS FROM RS 300 TO RS 800 (DOLS. 4.24 TO DOLS.  
11.32) PER KILO; TOTAL IMPORTATIONS IN 77/78 WERE DOLS.  
78,340. SOCKS AND STOCKINGS (BTN 61-10-B) FACE DUTIES OF 35 PER-  
CENT CIF PLUS RS. 650 (DOLS. 9.20) PER KILO; IMPORTATIONS  
WERE DOLS. 23,022 IN 77/78.

2. FOR THIS REASON, EMBASSY WAS UNABLE TO FIND ANY  
IMPORTER WILLING TO SELL HANES PRODUCTS IN IRAN. HOW-  
EVER, FOLLOWING COMPANY VERY INTERESTED IN JOINT VENTURE:  
KOUROSH DEPARTMENT STORES.

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ASIA INSURANCE BLDG., TAKHTE JAMSHID AVE., TEHRAN  
CONTACT: DR. FOZOUNI-INTERNATIONAL PURCHASING DEPT.  
PHONE: 891-071/9 EXT. 347  
COMMENT: KOUROSH IS LARGEST DEPARTMENT STORE CHAIN IN  
IRAN, WITH 3 OUTLETS IN TEHRAN AND SEVERAL UNDER CONSTRU-  
CTION IN OTHE PROVINCES. KOUROSH HAS RECEIVED  
PERMISSION ON OCCASION TO IMPORT CLOTHING, ONLY IMPORTER

KNOWN TO EMBASSY WHO HAS RECEIVED THIS PERMISSION.

3. EMBASSY WILL DISCUSS MATTER OF JOINT VENTURE  
PRODUCTION WITH OTHER PROSPOECTIVE PARTNERS IF DESIRED  
BY HANES.  
SULLIVAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TEHRAN05725  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780250-0199  
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**Message ID:** 3540e287-c288-dd11-92da-001cc4696bcc  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE A-5078  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2332516  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST: HANES KNITWEAR, P.O. BOX 3019, WINSTON-SALEM N.C. 27102.  
**TAGS:** BBSR, IR  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/3540e287-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014